



Meeting Agenda  
Continuum of Care (CoC) Board  
**Wednesday, June 13, 2018**  
**1:00pm-2:30pm**

Ventura Investment Co.  
1601 Carmen Drive #204  
Camarillo, CA 93010

1. Call to Order.
2. Approval of, Minutes of the meeting of Governance Board held May 9, 2018
3. Board/Staff Comments
4. Public Comments for items not on the agenda.

Continuum of Care Governance Board Business

5. Receive and file FY17 Continuum of Care Program Competition Score as released in the Department of Housing and Urban Development's (HUD) Competition Debrief.
6. Receive and file Ventura County's FY17 System Performance Measures as reported to HUD on May 29, 2018.
7. Approval of FY18 Preliminary Ventura County Continuum of Care (CoC) Rank & Review Policy. Receive Board input for ranking and scoring process and direct staff to release a Letter of Intent for renewal projects and a Request for Proposals for new projects upon release of the FY18 CoC Notice of Funding Applications.
8. Approval of preliminary recommendations for 2018-19 State of California Housing & Community Development (HCD) Emergency Solutions Grant funding and authorization of staff to adjust funding recommendations upon final award from HCD and after review and approval by CoC Data Committee.
9. Provide input on the revised Letter to All Ventura County Jurisdictions on Proposed Action to Address Homelessness throughout the Region and authorize staff to customize letter and send to all 10 Ventura County jurisdictions.
10. Provide input and approve the request from the CoC Public Information & Outreach (PIO) Committee to facilitate community forums on homelessness.



**Meeting Minutes  
Continuum of Care (CoC) Board  
Wednesday, May 9, 2018  
1:00pm-2:30pm**

Ventura County Office of Education  
Conference and Educational Services Center  
5100 Adolfo Road, Conejo Room  
Camarillo, CA 93012

1. Call to Order. Vice Chair Kevin Clerici called the meeting to order at 1:10pm  
Attendees:  
Board members: Sommer Barwick, Carolyn Briggs, Kevin Clerici, Susan Englund, Manuel Minjares, Michael Nigh, Drew Powers, Mike Powers, Carmen Ramirez, Nancy Wharfield  
Staff: Tara Carruth, Amy Duganne, Jennifer Harkey, Christy Madden  
Absent: Dawn Dyer (excused), Pam Marshall (excused), Mike Taigman (excused)  
Public Attendees: Denise Cortes (LSS), Betty Eskey (Samaritan Center), Rebecca Evans (HSA), Susan Kulwicz (Spirit of Santa Paula), Marissa Mach (HSA), Tisha Maeda (HSA), Alicia Morales (HSA)
2. Approval of, Minutes of the meeting of Governance Board held April 11, 2018.  
Minutes approved with motion by Carolyn Briggs, seconded by Mike Nigh.  
Unanimous approval.
3. Board/Staff Comments: Kevin Clerici welcomed and introduced Manuel Minjares to the CoC Board. Manuel is currently the Mayor of Fillmore and staff to County Supervisor Kelly Long. Also, the County Board of Supervisors is partnering with cities by matching funding for year-round shelter. The cities of Oxnard and Ventura have already reached out for support.
4. Public Comments: None

Continuum of Care Governance Board Business

5. Received and filed a presentation from the Human Services Agency on Pathways to Home, coordinated entry system celebrating first year accomplishments and engaging partner agencies on ongoing process improvements.

Alicia Morales, HSA Homeless Management Information System (HMIS) Coordinator, gave an overview of the coordinated entry system which connects homeless individuals and families to resources through a no-wrong door approach. Interface 2-1-1 has been successfully assessing and connecting people to resources. There are currently 23 service providers utilizing HMIS and we are continuing to onboard more. The recent leadership survey has given feedback and areas to improve. In

collaboration with CoC staff, a providers workshop will be held on May 23<sup>rd</sup> to invite discussion about the workflow implementation and areas for improvement.

6. Received recommendations and provided input on the revised Letter to All Ventura County Jurisdictions and Public Housing Authorities on Proposed Action to Address Homelessness throughout the Region.

Staff explained that this item has been revised with input from the CoC Board and CoC Board Chair following the robust conversation at the prior Board meeting. The changes include an emphasis on best practices and collaboration.

Board members thanked the committee chairs, members and advocates for their input. The Board agreed that the revised letter encourages participation, offers support and acknowledges the progress already being done. Board members mentioned that the CoC should share the success and accomplishments. The Board recommended that staff highlight a range of crisis response system examples and provide education on the coordinated entry system to jurisdictions.

Kevin Clerici moved to approve the revised letter and Carolyn Briggs seconded the motion. Unanimous board approval.

7. Closed Session Board review of Ventura County Continuum of Care Lead Agency / Collaborative Applicant.

Board members reviewed and discussed the self-assessment in closed session. A copy of the roles and responsibilities was provided to the Board.

Meeting adjourned. Next meeting on June 13<sup>th</sup> at 1:00pm at Ventura Investment Co., 1601 Carmen Drive, Suite 204, Camarillo.



June 13, 2018

CoC Governance Board

**SUBJECT:** Receive and file FY17 Continuum of Care Program Competition Score as released in the Department of Housing and Urban Development’s Competition Debrief

**BACKGROUND:** On May 22, 2018, the CoC Lead Agency received from HUD the local score for the FY17 CoC Program Competition. The scoring debrief provides information on relevant sections of the program competition which gives CoCs minimal feedback from HUD.

**DISCUSSION:** The following table breaks down the score for the 4 primary sections of the application. Ventura County scored higher than the weighted mean score for all CoCs and received the second highest score of the Southern California region.

Areas for improvement include:

- Rank & Review process including using system performance measures in evaluation.
- Rank & Review process considers the severity of needs & vulnerabilities of program participants.
- HMIS Bed coverage (beds/units dedicated to homeless are entered into HMIS)
- Strategies to reduce the length of time persons are homeless
- Strategies to reduce returns to homelessness
- Strategies to rapidly rehouse families within 30 days of becoming homeless

Scoring Category	Maximum Score (Points)	Your CoC Score (Points)
Part 1: CoC Structure & Governance	50	42.5
Part 2: Data Collection & Quality	46	34.5
Part 3: CoC Performance & Strategic Planning	82	70.5
Part 4: Cross-Cutting Policies	22	22
Total Application Score	200	169.5

Overall Scores for all CoCs:

Highest Score for any CoC: 190.75

Lowest Score for any CoC: 57.75

Median Score for all CoCs: 147.5

Weighted Mean Score for all CoCs: 159.75

June 13, 2018

CoC Governance Board

**SUBJECT:** Receive and file the submittal of FY17 (October 1, 2016-September 30, 2017) System Performance Measures to the Department of Housing and Urban Development (HUD) on May 31, 2018.

The system performance measures reported to HUD include all projects which collect data in HMIS including Continuum of Care (CoC) and Emergency Solutions Grant (ESG) funded programs. The sheltered homeless population measure applies to persons in emergency shelter, safe haven, and transitional housing projects. Residents of permanent housing programs are defined as formerly homeless and therefore, the primary performance targets include occupancy utilization, increases in income, exits to permanent housing and returns to homelessness.

The following chart includes definition of metrics, desired outcome and reported data for FY17. **Items highlighted in yellow meet the local performance goals.**

	Measure	Definition	Desired Outcome	FY17 Reported			
					Total persons	Avg nights	Median nights
1(a)	Length of Time Persons Remain Homeless	The average number of bed nights homeless, including Emergency Shelter (ES), Safe Haven (SH) and Transitional Housing (TH).	Emergency Shelter stays should be no more than 40 days. Transitional Housing stays should be no more than 180 days.				
				ES & SH	348	107	65
				ES, SH & TH	505	166	116
1(b)	Length of Time Homeless including length of time to "move-in" to permanent housing	The average length of time from enrollment in programs (ES, SH, TH, RRH & PH to "housing move in".	Reduce length of time person is homeless.		Total persons	Avg nights	Median nights
				ES, SH & PH	333	405	257
				ES, SH, TH & PH	511	419	267
2	Returns to Homelessness	Measures clients who exit SO, ES, TH, SH or PH to permanent housing destination two years prior to the date rang of the report. The measure reports on how many returned to homelessness as indicated in the HMIS for up to 2 years after their initial exit	Fewer than 5% returns to homelessness.		Total Persons	# of Returns (in 2 years)	
				Exit from SO	118	13 (11%)	
				Exit from ES	81	13 (16%)	
				Exit from TH	151	5 (3%)	
				Exit from SH	11	0 (0%)	
				Exit from PH	215	10 (5%)	
				Total Returns to Homelessness	576	41 (7%)	
3.1	Number of Homeless	The count of sheltered and unsheltered homeless	Reduction in the number of persons who are homeless		2016 PIT	2017 PIT	Difference
				Total count	1271	1152	-119

	People (Change in PIT)	persons from annual homeless count.	during annual homeless count.	Sheltered	494	488	-6
				Unsheltered	777	664	-113
	<b>Measure</b>	<b>Definition</b>	<b>Desired Outcome</b>	<b>FY17 Reported</b>			
3.2	Change in Annual Counts	The change in annual counts of sheltered persons in HMIS	Reduction in annual counts of homeless persons		<b>FY16</b>	<b>FY17</b>	<b>Difference</b>
				<b>Total sheltered persons</b>	1163	557	-606
4	Earned income with adults served in programs.	Increase in the earned income reported for persons in TH and PH from initial intake.	20% percent of adults gain or increase employment in CoC funded projects.		<b>FY16</b>	<b>FY17</b>	<b>Difference</b>
				<b># Adults</b>	73	104	31
				<b>% with increased earned income</b>	7%	14%	+7%
4.2	Increase in non- employment income	Increase in non- employment cash income for persons in TH and PH from initial intake.	54% percent of adults gain or increase employment or non-employment income in CoC funded projects.		<b>FY16</b>	<b>FY17</b>	<b>Difference</b>
				<b># Adults</b>	73	104	31
				<b>% with increased non- employe nt income</b>	14%	16%	2%
4.3	Change in total income for adults served in programs	Change in total income for adult system stayers			<b>FY16</b>	<b>FY17</b>	<b>Difference</b>
				<b>#Adults</b>	73	104	31
				<b>% increased total income</b>	21%	31%	+10%
4.4	Change in earned income for adults exiting programs.	Change in earned income for adults exiting programs.			<b>FY16</b>	<b>FY17</b>	<b>Difference</b>
				<b># of Adults</b>	105	79	-26
				<b>% with increased earned income</b>	31%	34%	+3%
4.5	Non- employment cash income for adults system leavers.	Change in non- employment cash income for adults exiting programs			<b>FY16</b>	<b>FY17</b>	<b>Difference</b>
				<b># Adults</b>	105	79	-26
				<b>% with increased non- employe nt</b>	25%	16%	-9%
4.6	Total income for system leavers.	Change in total income for adults exiting programs.			<b>FY16</b>	<b>FY17</b>	<b>Difference</b>
				<b># Adults</b>	105	79	-26
				<b>% of total increased income</b>	56%	51%	-5%
5.1	Number of persons who became homeless for the first time	The number of persons enrolled in ES, SH, TH, and PH projects with no prior enrollments in HMIS.	Reduction in the number of persons who become homeless for the first time.		<b>FY16</b>	<b>FY17</b>	<b>Difference</b>
				<b>Total persons in ES, SH, or TH</b>	991	404	-587
				<b>First time homeless</b>	760	358	-402
5.2	Number of persons enrolled in programs in HMIS	Change in number of persons entering ES, SH, TH & PH programs with no prior enrollments in HMIS			<b>FY16</b>	<b>FY17</b>	<b>Difference</b>
				<b>Total persons in ES, SH, TH or PH</b>	1168	699	-469
				<b>First time homeless</b>	922	635	-287

**Continuum of Care Program  
Competition Debriefing** | **FY 2017**

CoC Name: Oxnard, San Buenaventura/Ventura County CoC

CoC Number: CA-611

This document summarizes the scores your CoC received in the FY 2017 Continuum of Care Program Competition application. It provides three sets of information:

- The CoC’s score on several high priority questions;
- A summary of the CoC’s scores on the four sections of the application; and
- A summary of the average CoC score, including the highest and lowest scores.

The scores are organized in the same manner as the CoC application. In a separate document, we are publishing a crosswalk showing how the questions in the CoC application were related to the questions in the NOFA.

**High Priority CoC Application Questions**

Below is a selection of high priority CoC Application questions that includes the total points available for each of the questions listed and the points received by the CoC for the question. The chart below indicates the maximum amount of points available for each scoring category and the actual score your CoC received.

<b>High Priority CoC Application Questions</b>		
<b>CoC Application Questions</b>	<b>Maximum Score Available</b>	<b>CoC Score Received</b>
<b>1E. Continuum of Care (CoC) Project Review, Ranking, and Selection</b>		
<i>This question assessed whether a CoC used objective criteria and past performance to review and rank projects. To receive full points, CoCs would have had to use performance-based criteria to at least partially evaluate and rank projects. Examples of performance criteria include reducing the length of time people experienced homelessness and the degree to which people exited programs for permanent housing destinations.</i>	18	15
<b>1E-1.</b> Using the drop-down menu, select the appropriate response(s) that demonstrate the process the CoC used to rank and select project applications in the FY 2017 CoC Program Competition which included (1) the use of objective criteria; (2) at least one factor related to achieving positive housing outcomes; and (3) included a specific method for evaluating projects submitted by victim service providers.		
<b>1E-2.</b> CoCs must provide the extent the CoC considered the severity of needs and vulnerabilities experienced by	4	2

**Continuum of Care Program    FY 2017**  
**Competition Debriefing**

<b>High Priority CoC Application Questions</b>		
<b>CoC Application Questions</b>	<b>Maximum Score Available</b>	<b>CoC Score Received</b>
program participants in their project ranking and selection process. Describe: (1) the specific vulnerabilities the CoC considered; and (2) how the CoC takes these vulnerabilities into account during the ranking and selection process.		
<b>2A. Homeless Management Information System (HMIS) Bed Coverage</b>		
<b>2A-5.</b> Per the 2017 HIC use the following chart to indicate the number of beds in the 2017 HIC and in HMIS for each project type within the CoC. If a particular project type does not exist in the CoC then enter "0" for all cells.	6	4
<b>3A. Continuum of Care (CoC) System Performance</b>		
<i>This question captured the change in PIT counts of Sheltered and Unsheltered Homeless Persons</i> <b>3A-1.</b> Performance Measure: Reduction in the Number of First-Time Homeless. Describe: (1) the numerical change the CoC experienced; (2) the process the CoC used to identify risk factors of becoming homeless for the first time; (3) the strategies in place to address individuals and families at risk of becoming homeless; and (4) the organization or position that is responsible for overseeing the CoC's strategy to reduce or end the number of individuals and families experiencing homelessness for the first time.	3	3
<b>3A-2.</b> Performance Measure: Length-of-Time Homeless. CoC 's must demonstrate how they reduce the length-of-time for individuals and families remaining homeless. Describe (1) the numerical change the CoC experienced; (2) the actions the CoC has implemented to reduce the length-of-time individuals and families remain homeless; (3) how the CoC identifies and houses individuals and families with the longest length-of-time homeless; and (4) identify the organization or position that is responsible for overseeing the CoC's strategy to reduce the length-of-time individuals and families remain homeless.	11	9
<b>3A-3.</b> Performance Measures: Successful Permanent Housing Placement and Retention Describe: (1) the numerical change the CoC experienced; (2) the CoCs strategy to increase the rate of which individuals and families move to permanent housing destination or retain permanent housing; and (3) the organization or position responsible for overseeing the CoC's strategy for	9	9



**Continuum of Care Program  
Competition Debriefing**

**FY 2017**

<b>High Priority CoC Application Questions</b>		
<b>CoC Application Questions</b>	<b>Maximum Score Available</b>	<b>CoC Score Received</b>
retention of, or placement in permanent housing.		
<b>3A-4.</b> Performance Measure: Returns to Homelessness. Describe: (1) the numerical change the CoC experienced, (2) what strategies the CoC implemented to identify individuals and families who return to homelessness, (3) the strategies the CoC will use to reduce additional returns to homelessness, and (4) the organization or position responsible for overseeing the CoC's efforts to reduce the rate of individuals and families' returns to homelessness.	6	5
<b>3A-5.</b> Performance Measures: Job and Income Growth Describe: (1) the strategies that have been implemented to increase access to employment and mainstream benefits; (2) how the CoC program-funded projects have been assisted to implement the strategies; (3) how the CoC is working with mainstream employment organizations to help individuals and families increase their cash income; and (4) the organization or position that is responsible for overseeing the CoC's strategy to increase job and income growth from employment, nonemployment including mainstream benefits.	4	4
<b>3A-7.</b> Enter the date the CoC submitted the System Performance Measures data in HDX, which included the data quality section for FY 2016. (mm/dd/yyyy)	6	6
<b>3B. Continuum of Care (CoC) Performance and Strategic Planning Objectives</b>		
<b>3B-2.2.</b> Describe: (1) the CoCs current strategy and timeframe for rapidly rehousing every household of families with children within 30 days of becoming homeless; and (2) the organization or position responsible for overseeing the CoC's strategy to rapidly rehouse families with children within 30 days of becoming homeless.	3	0
<b>3B-2.3.</b> Compare the number of RRH units available to serve families from the 2016 and 2017 HIC.	4	0
<b>4A. Continuum of Care (CoC) Accessing Mainstream Benefits and Additional Policies</b>		
<b>4A-3.</b> Housing First: What percentage of CoC Program Funded PSH, RRH, SSO (non-coordinated entry), safe-haven and Transitional Housing; FY 2017 projects have adopted the Housing First approach, meaning that the project quickly	8	8

**Continuum of Care Program | FY 2017  
Competition Debriefing**

<b>High Priority CoC Application Questions</b>		
<b>CoC Application Questions</b>	<b>Maximum Score Available</b>	<b>CoC Score Received</b>
houses clients without preconditions or service participation requirements?		
<b>4A-4.</b> Street Outreach: Describe (1) the CoC's outreach and if it covers 100 percent of the CoC's geographic area; (2) how often street outreach is conducted; and (3) how the CoC has tailored its street outreach to those that are least likely to request assistance.	3	3
<b>4A-6.</b> Compare the number of RRH beds available to serve populations from the 2016 and 2017 HIC.	8	8

<b>CoC Scoring Summary</b>		
<b>Scoring Category</b>	<b>Maximum Score (Points)</b>	<b>Your CoC Score (Points)</b>
Part 1: CoC Structure and Governance	50	42.5
Part 2: Data Collection and Quality	46	34.5
Part 3: CoC Performance and Strategic Planning	82	70.5
Part 4: Cross-Cutting Policies	22	22
<b>Total CoC Application Score</b>	<b>200</b>	<b>169.5</b>

**Overall Scores for all CoCs**

Highest Score for any CoC: 190.75  
 Lowest Score for any CoC: 57.75  
 Median Score for all CoCs: 147.5  
 Weighted Mean Score for all CoCs: 159.75

\*The weighted mean score is the mean CoC score weighted by Annual Renewal Demand. CoCs that scored higher than the weighted mean score were more likely to gain funding relative to their Annual Renewal Demand, while CoCs that scored lower than the weighted mean were more likely to lose money relative to their Annual Renewal Demand.

# FY2017 - Performance Measurement Module (Sys PM)

## Summary Report for CA-611 - Oxnard, San Buenaventura/Ventura County CoC

### Measure 1: Length of Time Persons Remain Homeless

This measures the number of clients active in the report date range across ES, SH (Metric 1.1) and then ES, SH and TH (Metric 1.2) along with their average and median length of time homeless. This includes time homeless during the report date range as well as prior to the report start date, going back no further than October, 1, 2012.

*Metric 1.1: Change in the average and median length of time persons are homeless in ES and SH projects.*

*Metric 1.2: Change in the average and median length of time persons are homeless in ES, SH, and TH projects.*

a. This measure is of the client's entry, exit, and bed night dates strictly as entered in the HMIS system.

	Universe (Persons)		Average LOT Homeless (bed nights)			Median LOT Homeless (bed nights)		
	Submitted FY 2016	FY 2017	Submitted FY 2016	FY 2017	Difference	Submitted FY 2016	FY 2017	Difference
1.1 Persons in ES and SH	911	348	43	107	64	17	65	48
1.2 Persons in ES, SH, and TH	1155	505	94	166	72	39	116	77

b. This measure is based on data element 3.17.

This measure includes data from each client's Living Situation (Data Standards element 3.917) response as well as time spent in permanent housing projects between Project Start and Housing Move-In. This information is added to the client's entry date, effectively extending the client's entry date backward in time. This "adjusted entry date" is then used in the calculations just as if it were the client's actual entry date.

The construction of this measure changed, per HUD's specifications, between FY 2016 and FY 2017. HUD is aware that this may impact the change between these two years.

	Universe (Persons)		Average LOT Homeless (bed nights)			Median LOT Homeless (bed nights)		
	Submitted FY 2016	FY 2017	Submitted FY 2016	FY 2017	Difference	Submitted FY 2016	FY 2017	Difference
1.1 Persons in ES, SH, and PH (prior to "housing move in")	916	333	80	406	326	21	257	236
1.2 Persons in ES, SH, TH, and PH (prior to "housing move in")	1163	473	155	419	264	46	267	221

## FY2017 - Performance Measurement Module (Sys PM)

### Measure 2: The Extent to which Persons who Exit Homelessness to Permanent Housing Destinations Return to Homelessness

This measures clients who exited SO, ES, TH, SH or PH to a permanent housing destination in the date range two years prior to the report date range. Of those clients, the measure reports on how many of them returned to homelessness as indicated in the HMIS for up to two years after their initial exit.

After entering data, please review and confirm your entries and totals. Some HMIS reports may not list the project types in exactly the same order as they are displayed below.

	Total # of Persons who Exited to a Permanent Housing Destination (2 Years Prior)	Returns to Homelessness in Less than 6 Months (0 - 180 days)		Returns to Homelessness from 6 to 12 Months (181 - 365 days)		Returns to Homelessness from 13 to 24 Months (366 - 730 days)		Number of Returns in 2 Years	
		# of Returns	% of Returns	# of Returns	% of Returns	# of Returns	% of Returns	# of Returns	% of Returns
Exit was from SO	118	7	6%	2	2%	4	3%	13	11%
Exit was from ES	81	2	2%	6	7%	5	6%	13	16%
Exit was from TH	151	0	0%	1	1%	4	3%	5	3%
Exit was from SH	11	0	0%	0	0%	0	0%	0	0%
Exit was from PH	215	2	1%	4	2%	4	2%	10	5%
<b>TOTAL Returns to Homelessness</b>	<b>576</b>	<b>11</b>	<b>2%</b>	<b>13</b>	<b>2%</b>	<b>17</b>	<b>3%</b>	<b>41</b>	<b>7%</b>

## FY2017 - Performance Measurement Module (Sys PM)

### Measure 3: Number of Homeless Persons

#### Metric 3.1 – Change in PIT Counts

This measures the change in PIT counts of sheltered and unsheltered homeless person as reported on the PIT (not from HMIS).

	January 2016 PIT Count	January 2017 PIT Count	Difference
Universe: Total PIT Count of sheltered and unsheltered persons	1271	1152	-119
Emergency Shelter Total	306	283	-23
Safe Haven Total	10	10	0
Transitional Housing Total	178	195	17
Total Sheltered Count	494	488	-6
Unsheltered Count	777	664	-113

#### Metric 3.2 – Change in Annual Counts

This measures the change in annual counts of sheltered homeless persons in HMIS.

	Submitted FY 2016	FY 2017	Difference
Universe: Unduplicated Total sheltered homeless persons	1163	557	-606
Emergency Shelter Total	902	334	-568
Safe Haven Total	51	45	-6
Transitional Housing Total	316	216	-100

### Measure 4: Employment and Income Growth for Homeless Persons in CoC Program-funded Projects

#### Metric 4.1 – Change in earned income for adult system stayers during the reporting period

## FY2017 - Performance Measurement Module (Sys PM)

	Submitted FY 2016	FY 2017	Difference
Universe: Number of adults (system stayers)	73	104	31
Number of adults with increased earned income	5	15	10
Percentage of adults who increased earned income	7%	14%	7%

### Metric 4.2 – Change in non-employment cash income for adult system stayers during the reporting period

	Submitted FY 2016	FY 2017	Difference
Universe: Number of adults (system stayers)	73	104	31
Number of adults with increased non-employment cash income	10	17	7
Percentage of adults who increased non-employment cash income	14%	16%	2%

### Metric 4.3 – Change in total income for adult system stayers during the reporting period

	Submitted FY 2016	FY 2017	Difference
Universe: Number of adults (system stayers)	73	104	31
Number of adults with increased total income	15	32	17
Percentage of adults who increased total income	21%	31%	10%

### Metric 4.4 – Change in earned income for adult system leavers

	Submitted FY 2016	FY 2017	Difference
Universe: Number of adults who exited (system leavers)	105	79	-26
Number of adults who exited with increased earned income	33	27	-6
Percentage of adults who increased earned income	31%	34%	3%

### Metric 4.5 – Change in non-employment cash income for adult system leavers

	Submitted FY 2016	FY 2017	Difference
Universe: Number of adults who exited (system leavers)	105	79	-26
Number of adults who exited with increased non-employment cash income	26	13	-13
Percentage of adults who increased non-employment cash income	25%	16%	-9%

## FY2017 - Performance Measurement Module (Sys PM)

### Metric 4.6 – Change in total income for adult system leavers

	Submitted FY 2016	FY 2017	Difference
Universe: Number of adults who exited (system leavers)	105	79	-26
Number of adults who exited with increased total income	59	40	-19
Percentage of adults who increased total income	56%	51%	-5%

### Measure 5: Number of persons who become homeless for the 1st time

#### Metric 5.1 – Change in the number of persons entering ES, SH, and TH projects with no prior enrollments in HMIS

	Submitted FY 2016	FY 2017	Difference
Universe: Person with entries into ES, SH or TH during the reporting period.	991	404	-587
Of persons above, count those who were in ES, SH, TH or any PH within 24 months prior to their entry during the reporting year.	231	46	-185
Of persons above, count those who did not have entries in ES, SH, TH or PH in the previous 24 months. (i.e. Number of persons experiencing homelessness for the first time)	760	358	-402

#### Metric 5.2 – Change in the number of persons entering ES, SH, TH, and PH projects with no prior enrollments in HMIS

	Submitted FY 2016	FY 2017	Difference
Universe: Person with entries into ES, SH, TH or PH during the reporting period.	1168	699	-469
Of persons above, count those who were in ES, SH, TH or any PH within 24 months prior to their entry during the reporting year.	246	64	-182
Of persons above, count those who did not have entries in ES, SH, TH or PH in the previous 24 months. (i.e. Number of persons experiencing homelessness for the first time.)	922	635	-287

## **FY2017 - Performance Measurement Module (Sys PM)**

### **Measure 6: Homeless Prevention and Housing Placement of Persons defined by category 3 of HUD's Homeless Definition in CoC Program-funded Projects**

This Measure is not applicable to CoCs in FY2017 (10/1/2016 - 9/30/2017) reporting period.



## FY2017 - Performance Measurement Module (Sys PM)

### Measure 7: Successful Placement from Street Outreach and Successful Placement in or Retention of Permanent Housing

This measures positive movement out of the homeless system and is divided into three tables: movement off the streets from Street Outreach (Metric 7a.1); movement into permanent housing situations from ES, SH, TH, and RRH(Metric 7b.1); and retention or exits to permanent housing situations from PH (other than PH-RRH).

The construction of measure 7b.1 has been updated per HUD's specifications to include persons in any PH project type who exited without moving into housing(i.e.had a project start date, but no housing move -in date).HUD is aware that this may impact the change between these two years.

#### Metric 7a.1 – Change in exits to permanent housing destinations

	Submitted FY 2016	FY 2017	Difference
Universe: Persons who exit Street Outreach	239	294	55
Of persons above, those who exited to temporary & some institutional destinations	62	50	-12
Of the persons above, those who exited to permanent housing destinations	71	130	59
% Successful exits	56%	61%	5%

#### Metric 7b.1 – Change in exits to permanent housing destinations

	Submitted FY 2016	FY 2017	Difference
Universe: Persons in ES, SH, TH and PH-RRH who exited, plus persons in other PH projects who exited without moving into housing	1142	548	-594
Of the persons above, those who exited to permanent housing destinations	462	319	-143
% Successful exits	40%	58%	18%

#### Metric 7b.2 – Change in exit to or retention of permanent housing

	Submitted FY 2016	FY 2017	Difference
Universe: Persons in all PH projects except PH-RRH	212	223	11
Of persons above, those who remained in applicable PH projects and those who exited to permanent housing destinations	207	222	15
% Successful exits/retention	98%	100%	2%

## **FY2017 - SysPM Data Quality**

### **CA-611 - Oxnard, San Buenaventura/Ventura County CoC**

This is a new tab for FY 2016 submissions only. Submission must be performed manually (data cannot be uploaded). Data coverage and quality will allow HUD to better interpret your Sys PM submissions.

Your bed coverage data has been imported from the HIC module. The remainder of the data quality points should be pulled from data quality reports made available by your vendor according to the specifications provided in the HMIS Standard Reporting Terminology Glossary. You may need to run multiple reports in order to get data for each combination of year and project type.

You may enter a note about any field if you wish to provide an explanation about your data quality results. This is not required.

## FY2017 - SysPM Data Quality

	All ES, SH			All TH			All PSH, OPH			All RRH			All Street Outreach			
	2013-2014	2014-2015	2015-2016	2013-2014	2014-2015	2015-2016	2013-2014	2014-2015	2015-2016	2013-2014	2014-2015	2015-2016	2013-2014	2014-2015	2015-2016	2016-2017
1. Number of non-DV Beds on HIC	91	112	91	103	309	267	151	175	332	335	498	522	91	374	399	
2. Number of HMIS Beds	23	44	16	47	206	179	85	131	190	213	151	318	91	3	399	
3. HMIS Participation Rate from HIC ( % )	25.27	39.29	17.58	45.63	66.67	67.04	56.29	74.86	57.23	63.58	30.32	60.92	100.00	0.80	100.00	
4. Unduplicated Persons Served (HMIS)	549	995	782	257	331	307	275	192	195	235	231	214	55	195	897	75
5. Total Leavers (HMIS)	487	786	694	161	116	103	105	98	114	26	21	15	20	114	536	32
6. Destination of Don't Know, Refused, or Missing (HMIS)	23	20	13	12	11	13	8	6	1	1	2	1	0	1	23	1
7. Destination Error Rate (%)	4.72	2.54	1.87	7.45	9.48	12.62	7.62	6.12	0.88	3.85	9.52	6.67	0.00	0.88	4.29	3.13
																3.23
																4.17
																9.12



June 13, 2018

CoC Governance Board

**SUBJECT:** Approval of preliminary Ventura County Continuum of Care (CoC) Rank & Review Policy. Receive Board input for ranking and scoring process and direct staff to release a Letter of Intent (LOI) for renewal projects and a Request for Proposals for new and re-allocation projects upon release of the FY18 CoC Notice of Funding Applications (NOFA).

**BACKGROUND:** The FY18 CoC NOFA is expected to be released in June 2018.

**DISCUSSION:** CoC funding remains competitive and local CoC Boards should make funding decisions for renewal and new programs based on performance with emphasis on contribution to the CoC's system performance. HUD continues to emphasize using CoC funding to serve the most vulnerable of the homeless population and using funding for programs most effective at ending homelessness for individuals and families.

A draft version of the FY18 CoC Ranking and Selection Criteria policy is attached to this Board letter. In this draft, staff made revisions based on feedback from the FY17 CoC Scoring Debrief to include scoring on vulnerabilities of populations served and program contributions to System Performance Measures. These areas are more heavily weighted in the FY18 policy draft document.

**RECOMMENDATIONS:**

- 1) Approve preliminary FY18 CoC Ranking and Selection Criteria policy (to be finalized once FY18 NOFA is released).
- 2) Authorize release of Letter of Intent (LOI) for renewal projects.
- 3) Authorize staff to release a RFP for new or reallocated funds for new programs.

**Ventura County Continuum of Care (VC CoC)  
Ranking and Selection Criteria for the Fiscal Year 2018  
Continuum of Care Program Competition**

***Items highlighted in yellow will be updated once the FY18 CoC NOFA is released by HUD***

The Ventura County Continuum of Care (VCCoC) will use the following process to rank all projects/applications in the 2018 HUD Continuum of Care Program Competition.

**Section I:** HUD requirements and policies

**Section II:** Ventura County CoC's policies related to Re-Allocation, Project Ranking and Project Tiers

**Section III:** Process and criteria for ranking Renewal Projects

**Section IV:** Process and criteria for ranking New Projects

**Section V:** Policy and process for developing the final Project Priority Listing

## **Section 1: HUD Requirements and Priorities**

On July 14, 2017, the US Department of Housing and Urban Development (HUD) published the Notice of Funding Availability (NOFA) for the Continuum of Care (CoC) Homeless Assistance Program. Applications are due to HUD by September 28, 2017.

For the 2018 CoC Program Competition, approximately \$2 billion is available for FY 2018. Although the available amount of funding is expected to be sufficient to fund anticipated eligible renewal projects in the FY 2018 funding process, HUD continues to require Collaborative Applicants to rank all projects in two tiers. (HUD has stated that Tier 2 will 6% of the CoC's ARD this year. Strong emphasis on performance and encouraging CoCs to reallocate under-performing projects).

- A. Ranking Requirements:** The CoC must assign a unique rank to each project that it intends to submit to HUD for FY 2018 funding except for the CoC planning grant. Ranking of renewal projects must incorporate scoring on project performance, system performance and effectiveness. Each CoC must comprehensively review both new and renewal projects within its geographic area, using CoC-approved scoring criteria and selection priorities, to determine the extent to which each project is still necessary and addresses the listed policy priorities. Funds for projects that are determined to be underperforming, obsolete, or ineffective should be reallocated to new projects that are based on proven or promising models.
- B. Re-Allocation:** CoCs may use funds from part of whole of existing grants to create new projects through re-allocation. Through the re-allocation process, CoCs may create the following new projects:
1. **New permanent supportive housing (PSH) projects** where all beds are dedicated for chronically homeless individuals or families as defined in 24 CFR 578.3
  2. **New Rapid Re-Housing (RRH) projects** for homeless individuals or families that come directly from the streets or emergency shelters including persons fleeing domestic violence and other persons meeting paragraph 4 of the definition of homelessness.
  3. **New Supportive Services Only (SSO)** for coordinated entry system
  4. **New dedicated HMIS projects** for costs at 24 CFR 578.37(a)(2) to be carried out by the HMIS Lead.

### **C. Permanent Supportive Housing Bonus**

CoC's may create new projects through the PSH bonus up to 5% of the CoC's FPRN for the following types of projects:

1. New PSH projects that will serve 100% chronically homeless individuals and families
2. New RRH projects that will serve homeless individuals and families coming from the streets or emergency shelters and include persons fleeing domestic violence situations and other persons meeting criteria 4 of the HUD definition of homelessness.

#### **D. Tiers & Priority Order**

HUD will continue the Tier 1 and Tier 2 funding process. In the FY18 CoC Program Competition, Tier 1 will equal 94% of the CoC's ARD. Tier 2 is 6% of the ARD plus the amount available for the PSH bonus.

Any new or renewal project may be placed in Tier 1. CoCs should carefully consider the priority and ranking for all projects in Tier 1 and Tier 2. Projects in Tier 1 will be conditionally selected if applications pass both HUD's eligibility and threshold review.

Projects placed in Tier 2 will be assessed for eligibility threshold and threshold requirements and funding will be determined using the CoC Applications score as well as factors listed in the NOFA.

- E. CoCs should consider the policy priorities established in the NOFA in conjunction with local priorities to determine the ranking of new projects created through reallocation, CoC planning, UFA costs, and renewal project requests.**

#### **HUD'S FY 18 POLICY AND PROGRAM PRIORITIES**

- (1) Create a System Response to Homelessness—measure system performance; create effective coordinated entry system; promote participant choice; plan as a system; make the delivery of homeless assistance more open, inclusive and transparent
- (2) Strategically allocate resources—review project quality, performance and cost effectiveness; maximize mainstream resources; review transitional housing projects; integration.
- (3) End Homelessness for All Persons
- (4) Use Housing First Approach

## Ventura County Policy on Project Ranking and Tiering

*(adopted and finalized on June 13, 2018 by VC CoC Board)*

### Section II: Ventura County Policy on Project Re-Allocation, Ranking and Tiering

#### A. Policy Objectives:

In developing our local policy governing project ranking, re-allocation and tiering, Ventura County CoC's objectives are to:

- Comply with HUD requirements;
- Preserve funding for high performing and effective projects;
- Fund programs that contribute positively to the overall system performance;
- Shift investments from lower performing projects and ones which are at risk of losing HUD funding to new projects that help advance our community's goal of reducing homelessness and demonstrate effective approaches and best practices.

#### Rationale for Preliminary Rankings

- Closely followed HUD's priorities and guidelines for ranking projects.
- Contribution to System Level Performance will be heavily weighted when ranking projects.
- Examine under-performing projects and under-utilized projects and consider reallocation
- Projects/agencies engagement in Continuum of Care efforts and Coordinated Entry will be weighed when ranking projects
- Projects that serve chronically homeless—those programs with dedicated CH beds were ranked higher on the list than programs without dedicated beds. Programs that described they would target chronically homeless for non-dedicated beds as they became available were ranked higher on the list.
- Projects implementing Housing First model with policies and procedures to emphasize their practices ranked higher
- Projects serving vulnerable populations (chronically homeless, mentally ill, youth and persons fleeing domestic violence) will be weighed when ranking projects.



- Cost efficiency and utilization will be considered when ranking projects within the project component (PH, PSH, TH)

**B. Project Review and Ranking Policy:**

The Ventura County CoC will invite submissions for new and renewal projects and will conduct a review and ranking following the procedures stated in Sections III and IV.

The general approach to rating and ranking will be to organize projects into three groups:

- 1) renewal PH and RRH;
- 2) renewal Safe Haven
- 3) new PH and RRH

Within each type, projects will be scored using a score system specific to that program type and placed within their ranked order, with renewal PSH and RRH in the first group (ordered by score) and the new PSH and RRH in the second group (ordered by score).

**C. Tiering Policy**

Once the rank order of projects has been determined the projects at the bottom of the list will fall into **Tier 2 (7% of ARD)**.

As HMIS and Coordinated are HUD mandated requirements in order to receive Continuum of Care funding, it is strongly recommended as one of the top priorities in Tier 1 in order to secure funding for this authorized activity.

The CoC Planning Grant is not ranked per HUD's guidance.

## **Section III: Process for Rating and Ranking of Renewal Projects**

### **A: Rating and Ranking Process**

A Letter of Intent (LOI) was issued by the CoC on **May 1, 2017** to gather relevant performance and threshold documentation from each renewal project. LOIs were due to CoC staff by **May 31, 2017**. CoC Staff conducted on-site monitoring for all projects in the month of **May 2017** to gather data in support of completing the LOI and review and rank process.

All renewal projects will be ranked using an objective scoring system as approved as recommended by the CoC Data and Performance Committee. CoC Staff will use data provided through the LOI process (for both SH and PH renewals) to calculate a score for each renewal and use the results to develop the Project Priority Listing for review and approval by the CoC Board as recommended through the CoC Data and Performance Committee.

The LOI process is intended to assess agency's capacity to administer CoC homeless projects while complying with HUD requirements. Additionally the LOI helps staff and the CoC Committees review the following:

1. System Performance Data (project contribution)
2. Annual Performance Report (APR) timeliness and Data Quality
3. Vulnerabilities of populations served by projects including filling vacancies through coordinated entry
4. Financial Commitment (Match)
5. Alignment with Best Practices: Housing First/Low Barrier/Harm Reduction
6. CoC Participation/VC CoC Partner Agency MOU

CoC Staff and CoC Data and Performance Committee use data provided through the LOI process, HMIS reports (Annual Performance Reports and System Wide Performance Data) analysis to develop the Project Priority Listing for review and approval by the CoC Board as recommended by the Data and Performance Committee. This process is conducted in open meetings and all meetings and materials are posted on the VC CoC website: [www.venturacoc.org](http://www.venturacoc.org)

### **B. Scoring Criteria for Renewal Permanent Housing (PSH and RRH)**

The scoring system will have a maximum of 100 points with points for project and system performance and threshold factors. Data to assess both performance and threshold criteria will be obtained from the information submitted by the applicants in their LOI response. System Performance Data will be pulled from HMIS; however, victim service providers must submit data generated from a comparable database for review.

The performance measures will be based on those established by HUD, VC CoC local performance targets and tracked through HMIS data:

- at least 85 percent of project participants either remained in permanent housing , or exited to another permanent housing location;

- at least 55 percent of project participant increased their income from sources other than employment in an operating year;
- at least 90 percent of project participants obtained mainstream benefits

Some renewing PH projects will not have an APR because they have not yet been operational for a full year. These projects will receive 0 points for performance. Their overall score will place them in the bottom of the group of PSH and RRH renewals but they will be placed in Tier 1 because PH renewals as a group will be the first on the Project Priority List.

### **C. Scoring Criteria for Renewal Safe Haven**

The scoring system will have a maximum of 100 points with points for project and system performance and threshold factors. Data to assess both performance and threshold criteria will be obtained from the information submitted by the applicants in their LOI response. System Performance Data will be pulled from HMIS.

The performance measures will be based on those established by HUD, VC CoC local performance targets and tracked through HMIS data:

- at least 80 percent of project participants either exit to permanent housing , or a temporary placement progressing towards permanent housing;
- at least 55 percent of project participant increased their income from sources other than employment in an operating year;
- at least 90 percent of project participants obtained mainstream benefits

### **D. HMIS Renewal**

Consistent with previous CoC applications, HMIS renewals will be exempt from the full Letter of Intent (LOI) but will be assessed for performance and spending in alignment with HUD requirements. As noted in Section II, the HMIS renewal will be placed in Tier 1.

### **Section IV: New Projects**

The CoC Board will examine recommendations from the CoC Data and Performance Committee and CoC staff to determine the amount of funding available for reallocation.

Reallocated funds and new bonus funds will be awarded through a Request for Proposal (RFP) process for open competition for projects that provide permanent supportive housing to chronically homeless and or RRH for homeless families.

The RFP will be structured to award funds to projects that 1) meet Ventura County's CoC priorities; and 2) are most competitive and likely to receive HUD funding. In addition, projects must meet HUD's threshold and quality requirements. The RFP will require applicants to submit project narrative, applicant capacity and financial information sufficient to assess all of these factors.

To evaluate whether projects meet the HUD threshold and quality standards, the projects will be reviewed by the CoC Data and Performance Committee.

To evaluate project quality and fit with Ventura County objectives and develop a ranked order, the CoC will convene an unbiased project review panel to review each new project. Projects will be scored based on a 100 point system (Attachment A and B). The panel will then hold one meeting to review and score applications and arrive at a proposed final ranking for new projects, including a recommendation of which project should be submitted as the permanent supportive housing bonus. The panel may also recommend that projects should either increase or decrease their funding request to maximize the use of available reallocated or bonus funds.

The final ranking of new projects as determined by the Panel will be discussed and approved by the CoC Board on **September 12, 2018** to determine the order on the Project Priority Listing.

#### **Section IV: Final Project Priority List and Notification to Applicants**

Once the rating and ranking processes for new and renewal applicants are complete, CoC staff will integrate the results of the scoring/ranking processes and create the final proposed Project Priority Listing for review by the CoC Board. This proposed list can include recommendations to adjust the placement of projects in Tier 2 in order to maximize the total funding award for Ventura County. The proposed final list will be approved and notice sent to the applicants of the final results no later than **September 13, 2018**.

#### **Section V: Appeal Process**

Applicants may appeal any of the following decisions of the VC CoC

- 1) Placement of project into Tier 2

Appeals must be submitted to the Ventura County Collaborative Applicant no later than **September 18, 2018**. Appeals will be heard by the chairs of the Data Committee. The decision of the appeal panel is final.

## Attachment A

Permanent Supportive Housing (PSH)/Rapid Re-Housing Performance Measures - Max. 100 Points with 40 points towards System Performance detailed below.

- at least 85 percent of project participants either remained in permanent housing or exited to another PH
- at least 55 percent of project participants increased their total income in a given operating year;
- at least 90 percent of project participants obtained mainstream benefits;
- fewer than 5% returns to homelessness within a year of exiting from PH/RRH program;

### **Projects meeting:**

All 4 performance measures will receive 40 points.

3 of 4 performance measures will receive 30 points.

2 of 4 performance measures will receive 20 points.

1 of 4 performance measures will receive 10 points.

0 of 4 performance measures will receive 0 points.

Projects can receive an additional 10 points for maximizing utilization of their program vacancies with an average of no less than 95% utilization in the previous 4 quarters. HMIS Data Quality should reflect no more than 10% of any missing data element will receive full points by showing

**Permanent Housing (PSH/RRH) Projects:**

Threshold Renewal Points	Source Document	Max Points	Total Scored
<b>Compliance with Grants and Financial Management</b>	Annual Performance Report submitted timely, HUD monitoring, eLOCCS, close-out certificates; new projects will provide relevant information on managing federal grants.	<b>20</b>	
<b>Housing First/Low Barrier/Harm Reduction</b>	Intake policy consistent with Housing First / Low Barrier / Harm Reduction (including the acceptance of criminal history, domestic violence history, and/or substance use disorders) = 10pts Commitment to Housing First with some exceptions, based on project type = 5pts No Housing First = 0 pts	<b>10</b>	
<b>Best Practices/Supportive Services</b>	LOI + supportive documentation (intake packets, lease agreements, service documents) consistent with Housing First, Low Barrier and local prioritization standards ( <i>servicing the most vulnerable</i> ), filling vacancies through coordinated entry = 10pts Missing document (-2pts) Inconsistency with documents = 5pts No Housing First = 0 pts	<b>10</b>	
<b>CoC participation, HEARTH compliance</b>	Attendance records or commitment for new partners to participate in CoC meetings (5); compliance with CoC Partner MOU (5)	<b>10</b>	
<b>Project Performance</b>	Bed Utilization (90%+), HMIS Data Quality	<b>10</b>	
<b>System Level Performance</b>	Returns to Homelessness, Length of time Homeless, Increase Income, Exits to Permanent Housing	<b>40</b>	
<b>TOTAL</b>		<b>100</b>	

\*New projects will receive a median score for those items not available.

Agency \_\_\_\_\_

Project \_\_\_\_\_

## **Attachment B**

The following will be applied for the performance measures scored for Safe Haven (SH) Projects renewals.  
SH Performance Measures - Max. 100 Points with 40 points towards System Performance

- at least 85 percent of project participants exit to a permanent housing or other positive destination;
- at least 55 percent of project participants increased their total income in a given operating year;
- at least 90 percent of project participants obtained mainstream benefits;
- fewer than 5% returns to homelessness within a year of exiting from SH program

### **Projects meeting:**

All 4 performance measures will receive 40 points.

3 of 4 performance measures will receive 30 points.

2 of 4 performance measures will receive 20 points.

1 of 4 performance measures will receive 10 points.

0 or 1 performance measures will receive 0 points.

\*Underperforming projects will be discussed in detail with CoC Data and Performance Committee and recommendations will be made for reallocation to the CoC Board when appropriate.

### Safe Haven (SH) Projects:

Threshold Renewal Points	Source Document	Max Points	Total Scored
Compliance with Grants and Financial Management	Annual Performance Report submitted timely, HUD monitoring, eLOCCS, close-out certificates; new projects will provide relevant information on managing federal grants.	<b>20</b>	
Housing First/Low Barrier/Harm Reduction	Intake policy consistent with Housing First / Low Barrier / Harm Reduction (including the acceptance of criminal history, domestic violence history, and/or substance use disorders) = 10pts Commitment to Housing First with some exceptions, based on project type = 5pts No Housing First = 0 pts	<b>10</b>	
Best Practices/Supportive Services	LOI + supportive documentation (intake packets, lease agreements, service documents) consistent with Housing First, Low Barrier and local prioritization standards ( <i>servicing the most vulnerable</i> ), filling vacancies through coordinated entry = 10pts Missing document (-2pts) Inconsistency with documents = 5pts No Housing First = 0 pts	<b>10</b>	
CoC participation, HEARTH compliance	Attendance records or commitment for new partners to participate in CoC meetings (5); compliance with CoC Partner MOU (5)	<b>10</b>	
Project Performance	Bed Utilization (90%+), HMIS Data Quality	<b>10</b>	
System Level Performance	Returns to Homelessness, Length of time Homeless, Increase Income, Exits to Permanent Housing	<b>40</b>	
<b>TOTAL</b>		<b>100</b>	





June 13, 2018

CoC Governance Board

**SUBJECT:** Approval of preliminary recommendations for 2018-19 State of California Housing & Community Development (HCD) Emergency Solutions Grant funding and authorization of staff to adjust funding recommendations upon final award from HCD after review and approval by CoC Data Committee.

**DISCUSSION:** The CoC staff have received six applications for the 2018 State HCD ESG allocation. The preliminary award is \$356,277 of which 40% or \$142,511 must be dedicated to Rapid Re-Housing activities. ESG funds may be used for four primary activities: Street Outreach, Rapid Re-Housing Assistance, Emergency Shelter, and Homelessness Prevention. In addition, ESG funds may be used for associated Homeless Management Information System (HMIS) costs and some administrative activities. CoC staff expect to receive an adjusted final allocation from HCD before the application deadline in August 2018, due to the addition of disencumbered funds from 2015-16.

CoC staff have reviewed the 2018 applications for each project, prioritizing based on the population to be served, prior project success, proposed outcomes, and cost per successful housing placement. The detailed ranking and analysis is attached for review. All of the recommended beneficiaries are actively participating in the CoC Pathways to Home and are committed to using HMIS for data and referrals. The following are staff funding recommendations:

Rank	Applicant/Activity Type	Funding Request	Recommended Funding	Beneficiaries to be Served
1	The Salvation Army Rapid Re-Housing	\$86,674	\$83,000	100 households
2	Turning Point Foundation Rapid Re-Housing	\$65,000	\$62,000	25 households
3	Turning Point Foundation Our Place Safe Haven	\$75,000	\$60,000	65 individuals
4	The Salvation Army Emergency Shelter (ES) & Street Outreach (SO)	\$191,432	\$105,000	59 individuals (ES) 60 individuals (SO)
5	Lutheran Social Services Street Outreach	\$50,000	\$28,463	100 individuals
6	The Kingdom Center Emergency Shelter	\$20,000	\$0	120 individuals
	Administrative		\$17,814	
	<b>TOTAL</b>		<b>\$356,277</b>	

**RECOMMENDATIONS:**

Approval of preliminary funding recommendations for 2018-19 State ESG;

Authorize CoC staff to readjust the funding recommendations based upon the final CA ESG allocation from HCD, after review and approval by the CoC Data Committee.

**2018 State ESG Applications Analysis**

Applicant	Project Title	Service Area	Component	Eligible Activities	Component Request Amount	Total Request Amount	Leveraged Funds	Total Project Cost	Project Description	Cost Efficiency	VC CoC Priorities	Administrative Capacity	Financial Capacity	Notes	Application Score
The Salvation Army	Rapid Re-Housing	Countywide	Rapid Re-Housing	RRH Staff Salaries Rental Assistance HMIS	\$61,674 \$25,000 Private Match	\$86,674	\$86,674	\$173,348	Aims to serve <b>100</b> homeless households with short-term and medium-term rental assistance, housing location services and stabilization. Goal: <b>95%</b> will move into permanent housing at exit.	<b>95</b> households into PH; Average <b>\$1,824</b> per successful housing outcome.	High	Good	Pass	Previously administered CoC and State ESG RRH funds.	100
Turning Point Foundation	Rapid Re-Housing	Countywide	Rapid Re-Housing	RRH Staff Salaries Rental Assistance HMIS Admin Expenses	\$15,000 \$45,000 \$1,000 \$4,000	\$65,000	\$65,000	\$130,000	Proposes to serve <b>25</b> homeless, mentally ill individuals with security deposits, housing location and supportive services. Goal: <b>95%</b> will move into permanent housing at exit.	<b>24</b> individuals into PH; Average <b>\$5,417</b> per successful housing outcome.	High	Good	Pass	Currently administers CoC RRH funds \$140,152.	100
Turning Point Foundation	Our Place Safe Haven	Countywide	Emergency Shelter	ES Staff Salaries ES Operations HMIS Admin Expenses	\$46,000 \$16,000 \$7,500 \$5,500	\$75,000	\$343,634	\$418,634	14-bed low barrier shelter will serve <b>65</b> mentally ill homeless individuals. Goal: <b>75%</b> will move into permanent housing at exit.	<b>48</b> individuals into PH; Average <b>\$8,721</b> per successful housing outcome.	High	Good	Pass	Currently operates with HUD CoC \$168,977, Oxnard ESG \$40,000 and 2017-18 County ESG \$73,792.	95
The Salvation Army	Emergency Shelter & Street Outreach	Countywide	Emergency Shelter Street Outreach	ES Staff Salaries ES Operations Street Outreach HMIS	\$62,941 \$109,348 \$19,143 Private Match	\$191,432	\$191,432	\$382,864	12-bed low barrier shelter will serve <b>59</b> beneficiaries; 10% Street Outreach to serve <b>60</b> persons. Goal: <b>55%</b> will move into PH at ES exit. <b>35%</b> into PH from SO exit.	<b>53</b> individuals into PH; Average <b>\$7,224</b> per successful housing outcome.	High	Good	Pass	Currently operates with State ESG ES \$130,000 funding.	85
Lutheran Social Services	Assertive Community-Based Street Outreach	Camarillo/ Simi Valley/ Ventura/ T.O.	Street Outreach	SO Staff Salaries HMIS Admin/Travel	\$45,968 \$2,000 \$2,032	\$50,000	\$50,000	\$100,000	Street Outreach for 150 homeless client contacts which provide <b>100</b> with case management services. Goal: <b>50%</b> will move into permanent housing at exit.	<b>50</b> individuals into PH; Average <b>\$2,000</b> per successful housing outcome.	High	Fair	Pass	Currently administers CoC RRH funds \$182,651.	80
The Kingdom Center (Gabriel's House)	Emergency Shelter	Countywide	Emergency Shelter	ES Staff Salaries HMIS	\$18,000 \$2,000	\$20,000	\$100,000	\$120,000	20-bed emergency shelter will serve <b>120</b> homeless women and children. Goal: <b>25%</b> will move into permanent housing at exit.	<b>30</b> individuals into PH; Average <b>\$4,000</b> per successful housing outcome.	High	Fair	Pass	No prior HUD funding. Currently operates with private funding.	70
<b>Total Requested: \$488,106</b>															

June 13, 2018

CoC Governance Board

**SUBJECT:** Provide input on the revised Letter to All Ventura County Jurisdictions on Proposed Action to Address Homelessness throughout the Region and authorize staff to customize letter and send to all 10 Ventura County jurisdictions.

**BACKGROUND**

At the Board's April 11<sup>th</sup> meeting, a draft letter was presented for the Board's consideration intended to be sent to jurisdictions and housing authorities in the County. This letter, developed by the CoC Housing and Services Committee with input from CoC staff, was designed to impute a sense of urgency around the issue of homelessness and the need to take immediate action to address the problem. The conversation with the Board continued into the May meeting with further direction to revise the letter as an introductory letter of the CoC to local jurisdictions with emphasis on progress, best practices and an invitation to partner to address the growing concerns of homelessness.

**DISCUSSION:**

Following a robust conversation by CoC Board members, the CoC Board Chair agreed to work with CoC staff to incorporate changes to emphasize best practices, collaboration, and invite conversation and dialogue in promoting progress within each community.

State funding opportunities may precipitate a need for a follow up letter on declaration of a local emergency shelter crisis to be eligible to access these funds. Staff anticipates receiving additional information from the State on requirements needed.

**RECOMMENDATIONS:**

Provide input and approve letter to be customized and distributed to all 10 jurisdictions in Ventura County.

, 2018

Dear City of \_\_\_\_\_

The Ventura County Continuum of Care Alliance (the “Alliance”) is a regional collaborative group dedicated to promoting a safe, desirable and thriving community with the goal of making homelessness rare, brief and non-recurring in the cities and unincorporated areas of Ventura County. The Continuum of Care (CoC) Board serves as the governance body of the Alliance with representatives of relevant stakeholders including private and public officials, philanthropic representatives, advocates, business and service organizations and representing homeless subpopulations in Ventura County.

With rental prices among the highest in the nation, there is no doubt you are aware that finding affordable housing opportunities for individuals and families that are homeless is a growing challenge in our community. This issue touches our cities, the county, businesses, people who live here, people who visit here, and people without homes. Progress has been made over the last few years by working collaboratively to improve service system coordination and by evaluating successful interventions and gaps in the system. There are many promising initiatives that are active throughout our community, yet there are still many people without a safe and secure place to live.

Progress has been shown by movement to adopt a regional Memorandum of Understanding (MOU); collaboratively developed by city and county staff to address homelessness tailored to each community’s specific needs. County leadership has offered to partner with cities on developing new or enhanced crisis response systems. For example, the Cities of Oxnard and Ventura are partnering with the County to seek qualified emergency shelter operator(s) and working together to develop new programs to serve the unsheltered homeless population in West County. Other cities have smaller populations and choose to use motel voucher programs as their crisis response system; others may use a foul-weather shelter model or partner with a larger city to offer shelter to their homeless population.

Other progress has been made through the launch of “Pathways to Home”, Ventura County’s coordinated entry system. This no-wrong door system has stitched together homeless service providers across the county into a system that connects homeless persons and families to the best resource to meet their needs. Since October of 2016, the CoC has increased the number of participating service providers from 16 to 23, increased the number of persons placed in a supportive housing program and improved efficiencies in timely referrals. Having a well-coordinated system helps with understanding the needs of the households seeking services and how to target limited resources.

The CoC monitors and reports out data including the annual homeless count report, housing inventory count, system performance, utilization of services and gaps in services. This information can be useful to local jurisdictions as policy makers are making decisions on how to allocate resources to effective programs and services. A snapshot of this information can be found attached to this letter. We ask of you to review the information contained here including the following strategies and actions you may choose to take to address the growing concern of homelessness. The CoC is focused on making data-driven decisions regarding funding programs and interventions that get desired results and we hope you will join us in this effort.

Here are some strategies and actions that your jurisdiction may consider to produce desired results in addressing homelessness as a regional concern:

1. Adopt the regional Memorandum of Understanding (MOU) that has been created collaboratively with city and county staff to address homelessness through regional cooperation tailored to each individual community's specific needs;
2. Participate in the development of an updated regional plan to address homelessness;
3. Develop and implement best practice crisis and permanent housing solutions with supportive services tailored to your community's needs to build up the region's crisis response system;
4. Encourage the development of permanent supportive housing and very affordable housing through land use policy, direct financial support, fee waivers and/or expedited processing of applications;
5. Include discussions about the housing and homelessness crisis in Ventura County to your agendas and strategic plans

The Alliance and Board, invite you to join us in this regional approach to continue the work and facilitate our objective to end homelessness. It is likely that you and your teams have additional ideas that might help and we are interested in learning from you. None of us can effectively end homelessness on our own, but if we can continued focused collaboration achieving the goal becomes a real possibility. If you have any questions or would like technical assistance from CoC staff, please contact Tara Carruth at 805-654-3838

Sincerely,

Board Chair

## Ventura Snapshot

2018 Homeless Count (VENTURA)	Unsheltered	Sheltered
516 Total	267	249

VENTURA Housing Needs <i>(Based on 2018 PIT Count Data)</i>	Supportive Housing Units	Efficiency or 1 Bedroom units	2+ Bedroom Units
	216	388	52

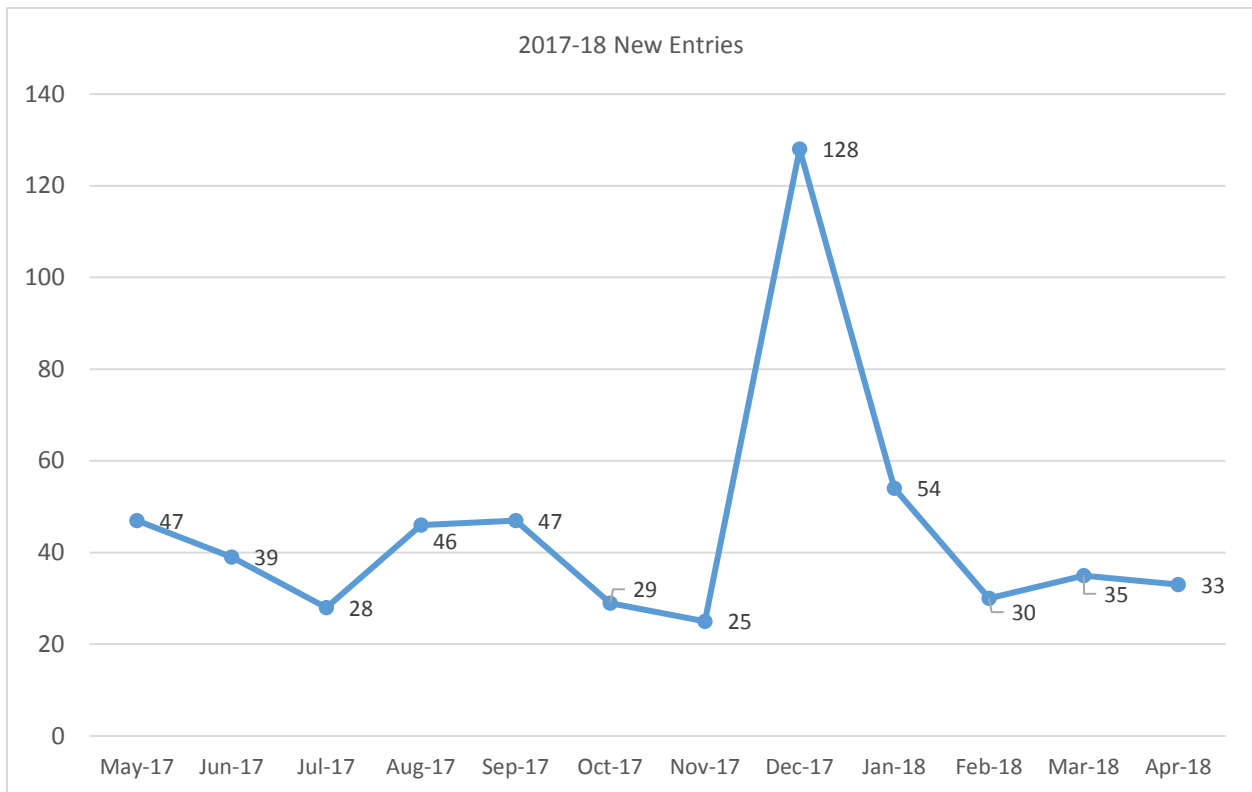
Current Inventory of Resources dedicated to homeless <i>(reported on 2018 Housing Inventory Count*)</i>	Emergency Shelter	Transitional Housing	Permanent Supportive Housing
	Salvation Army (12 beds)	Project Understanding Tender Life (12 beds)	VASH (Veterans) vouchers (102 vouchers)
	Turning Point Foundation, Our Place Safe Haven (10 beds)	The City Center, Transitional Living Program (67 beds)	CoC funded vouchers (9 vouchers)
		Turning Point Foundation, Veterans (10 beds)	Project Understanding Shore at WAV (51 beds)
			Turning Point Foundation Stevenson Place (10 beds)
			El Patio (16 units)
			Castillo del Sol (18 units)
<b>TOTALS</b>	<b>22 beds</b>	<b>89 beds</b>	<b>206 vouchers/beds/units</b>

\* Resources within the City of Ventura and do not include other countywide resources including domestic violence shelters, scattered site rental assistance or seasonal shelter programs.

Ventura County Continuum of Care - Pathways to Home Data

City of Ventura

New Entries	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	Average
City of Ventura	47	39	28	46	47	29	25	128	54	30	35	33	45







June 13, 2018

CoC Governance Board

**SUBJECT:** Provide input and approve the request from the CoC Public Information & Outreach (PIO) Committee to facilitate community forums on homelessness.

**DISCUSSION:** The CoC PIO Committee recommends the facilitation of community forums to raise awareness of the strategies to end homelessness in Ventura County, as well as solicit input for the upcoming regional plan. The latest Point-In-Time Count shows an increase in the number of people experiencing homelessness in Ventura County and it would be beneficial to: 1) highlight the programs and resources available, 2) share the points of entry into the crisis response system, 3) explain the gaps and needs, and 4) solicit feedback for the regional plan.

Members of the community have recommended to staff that the CoC host a community forum in each County Supervisorial District to allow for community members throughout the county to participate in a discussion on homelessness. Additionally, a regional plan to address homelessness is required to access upcoming state funding.

**RECOMMENDATION:** Authorize CoC staff to coordinate with the County Board of Supervisors to host a community forum in each district and provide feedback to the CoC Board for regional planning purposes.